

Laundry Product Pricing:

Description

Brand:	Meyer Laboratory Inc.	
Product	33-Blitz Alkali Builder	\$800.00 55 gallon
		\$ 80.00 5 gallon

Brand:	Meyer Laboratory Inc.	
Product	Liquid Detergent	\$625.00 55 gallon
		\$ 62.50 5 gallon

Brand:	Meyer Laboratory Inc	
Product	Destainer	\$265.00 55 gallon
		\$ 26.50 5 gallon

Brand:	Meyer Laboratory Inc	
Product	Neutralizer	\$275.00 15 gallon
		\$ 95.00 5 gallon

Brand:	Meyer Laboratory Inc	
	Fluff Softener	\$160.00 15 gallon
		\$ 55.00 5 gallon

Terms Net 30

Delivery: "As Needed" days ARO

Exhibit 2 Question response 1-13

- 1. Meyer would provide laundry product and service as required by the State of Kansas for any and all facilities that participate in the contract. Service and training would be done on a regular basis or as needed to ensure clean and sanitary laundry in participating facilities.**
- 2. During routine visits service will be completed on all dispensing equipment to ensure proper dilutions and functionality. Training will be done if needed with facility personnel. Written documentation of service performed and or training will be left at time of visit with supervisor or facility director. Inventory and usage reports will be a part of the monthly service report.**
- 3. Replacement of equipment damaged by facility personnel through misuse or damage will be billed at replacement cost to the State of Kansas.**
- 4. Any and all services provided by Meyer Laboratory will be directed and managed through local or corporate representatives as directed by the corporate office in Blue Springs MO. Should any outside contractual service be requested by the State of Kansas that cannot be provided by Meyer Laboratory Inc it will be the responsibility of the State of Kansas. None should be anticipated or required in the normal operation of facilities laundry services.**
- 5. A.) Normal business hours will be between 7:00 am and 6:00 pm Central Time for all territory representatives. Normal corporate office business hours are 7:00 am to 5:00 pm Central Time. B.) Meyer will schedule routine service visits during normal business hours. C.) All facilities will be provided with local and corporate contact numbers to allow for after hours, weekend and holiday service issues.**
- 6. All facilities will be provided with multiple contact numbers that are available during off hours, weekends and holidays.**

- 7. Methods of contact will be voicemail, cellar numbers and email addresses for direct contact along with Fax number availability if needed for requisitions or purchase orders.**
- 8. Escalation will be as follows in order:**
 - a. Local Representative as determined by facility locations.**
 - b. Regional Manager – Shane Smith 816-228-4433**
 - c. Vice President of Operations – Terry Oles 816-228-4433**
- 9. Experience of representatives and service technicians**
 - a. Matt Burns 2+ years**
 - b. Shane Smith 21+ years**
 - c. Terry Oles 20+ years**
 - d. Ralph Sims 25+ years**
- 10. All Meyer representatives are trained in laundry chemical and equipment functionality and undergo continual training on a regular or as needed to maintain updated chemical and equipment knowledge.**
- 11. N/A**
- 12. Training for all required State of Kansas personnel will be conducted as needed and continue during the duration of the contract and documented by Meyer representatives. Initial training would be on functionality of all dispensing equipment, chemical properties, laundry handling in reference to producing clean and sanitary linen in the washing equipment. This will be repeated as needed for new and or existing personnel.**
- 13. All parts of the Meyer sales team and service team will be available to support any of the State of Kansas facilities participating in the contract as needed to ensure clean and sanitary linen.**